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Highlights Q1 2025



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# Xior: A leading platform in rocksolid & resilient market

"6 students competing for 1 bed"

#### WIDESPREAD UNDERSUPPLY

Low provision rate of 16% (avg)

High international student growth (4Y CAGR 6,1%)

High quality and **affordable education** 

"Strategically positioned for success"

#### POTENTIAL FOR FUTURE GROWTH

Earnings growth secured strong pricing power & high occupancy

Robust pipeline for future growth

**Expansion potential** in all Xior cities



"Setting the standard across Europe"

#### **UNIQUE SCALABLE PLATFORM**

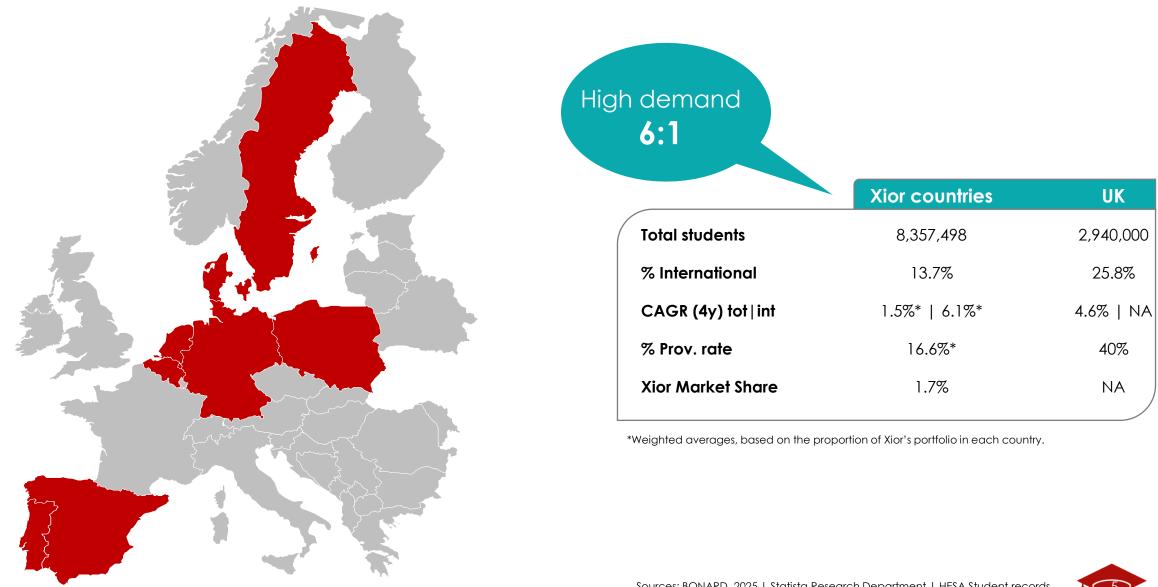
Leading pan-European student platform

**Operational efficiency** scale & excellence

Strong brand recognition

lion

# Widespread undersupply



# Strong start of 2025: Growth continues

#### Growing earnings

Pricing power confirmed (+5.50%) EPS/DPS guidance confirmed LfL guidance 2025 5% confirmed Focus on internal value creation

Debt ratio down to 48.01% LTV down to 48.80% Stronger liquidity & covenants Growing strength balance sheet



Growing demand

Occupancy remains high (98%) Strong start of letting season Scale & service drives operational efficiency

#### Acquisitions in Poland completed Further execution pipeline Divestments grows portfolioquality Net portfolio growth

# Growing portfolio

# Successful start of 2025

#### January 2025: Successful ABB of 80 MEUR

- Approx. 900 income generating units added to Xior's portfolio
- Strengthening Xior's position in Poland and increasing scale
- Debt reduction



Status	Fully operc
#units/beds	775/775
Est. Inv. Value	€55 m
Gross yield	c.11.1%
Nom. Agreements	Agreem m

Fully operational 775/775 €55 m c. 11.1% Agreem military school for 230 units



Status	Fully operational
#units/beds	117/117
Est. Inv. Value	€12 m
Gross yield	с. 8%

# New Dutch spring budget memorandum

#### **Key Points**

- Temporary freeze rent indexation for social housing in 2025 & 2026 (from 5% to 0%)
- Compensation scheme to offset loss of rental income

#### **Impact on Xior**

- Limited to social housing segment in NL (c. 30 MEUR) & limited to indexation
- Estimated impact max. 640,000 EUR for 2025 (excluding compensation)
- Factors mitigating impact:
  - LfL rental growth on new contracts from higher maximum rents (WWS)
  - High tenant turnover: 30% churn rate leading to rental growth
  - ESG Capex program improving energy labels & rents
  - 50% of NL portfolio unaffected (middle & free rent, short stay, commercial rent)

#### Conclusion

- Limited impact: Rent freeze only on index of Dutch social housing (50% of NL portfolio)
- Continued rental growth: Rent adjustments (WWS) ensure rental growth
- Positive valuations: Rent increases (WWS) and reduced transfer tax NL (10.4% to 8%)
- Supply imbalance: Government measures expected to reduce new supply



# **Operational update**



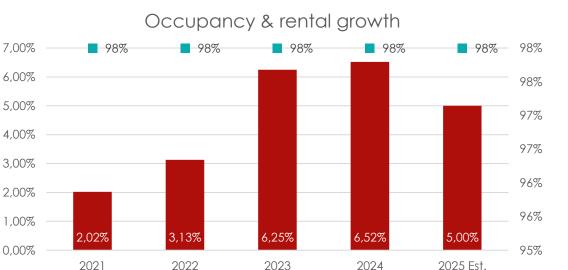
# **Operating performance**

#### Strong start rental season 2025-2026

- Rental season already started in several countries
  - BE: high retention up to 70%, Ghent fully let, Leuven c. 80% reservations
  - NL: 100% fully let (open-ended contracts)
  - Iberia: Spain 48% 'in the books' (vs 45% last year) Portugal c. 65% let, in line vs 2024
  - Other Xior countries: later start of rental season
- Smooth integration of new assets
  - Wenedòw PL: waiting list of up to 1,200 people

Effective business model with proven pricing power Sustained demand unaffected by higher rental prices





Occupancy

Rental growth (LfL)

Rental growth & high occupancy driven by growing demand and structural undersupply



# **Occupancy is King & Service is Queen**

#### **BASEBUDDY AMBASSADOR PROGRAM**

The BaseBuddy /Ambassador role is desiged to help build community BY RESIDENTS FOR RESIDENTS

Role designed to help build a community

ADMIN SUPPORT



ON-DUTY DAILY Students that live with us & work for us part-time, trained locally



**CONNECTORS** 

by residents for residents

EVENT PLANNERS Planning & execution of community events & engagements throughout the year

24/7 on call & emergency support for

students outside office hours

"We have residents & guests, not tenants & customers"

Student satisfaction

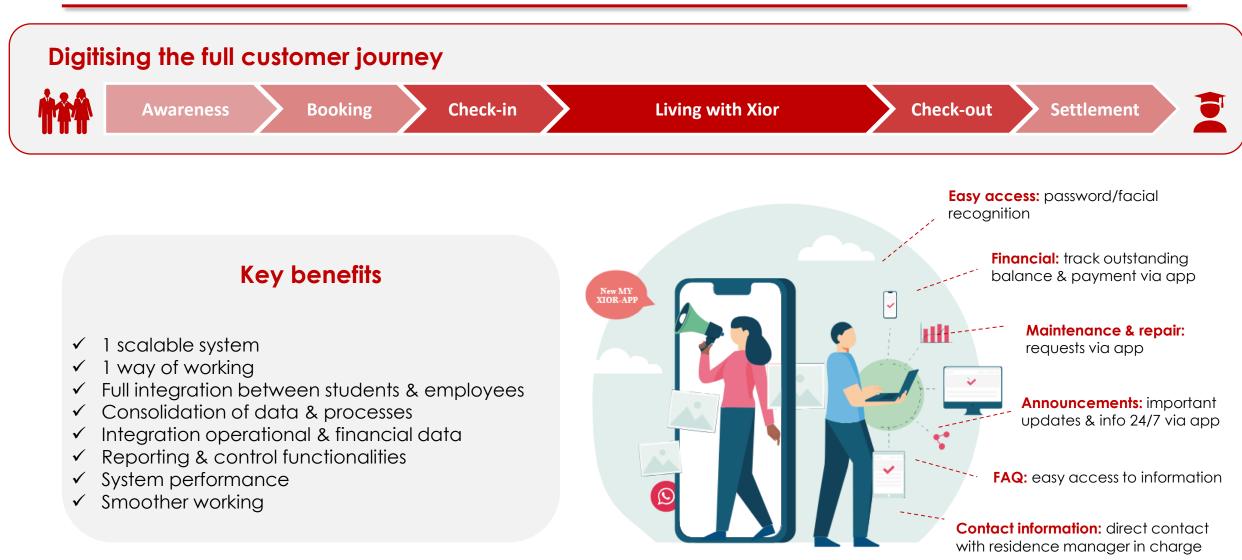
86.5%

+~10pp YoY

#### Baselife community: Community as a service



# **IT Digitisation**



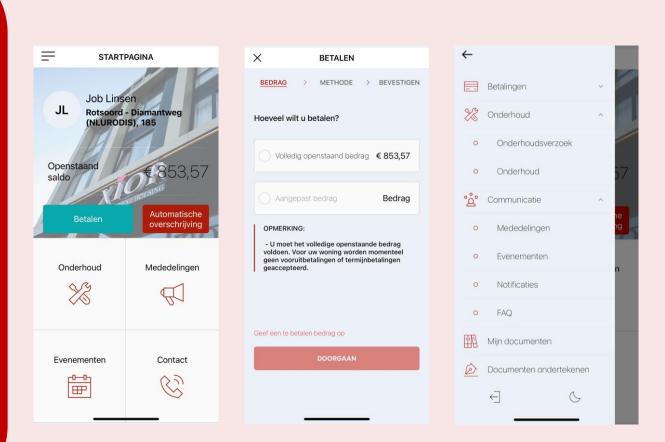


# **IT Digitisation**

# Planning & roll-out

- 50% of NL units now live (11 residences)
- NL fully rolled out in 2025
- Iberia roll-out start exp. Q4 2025
- Belgium roll-out start exp. 2026
- BC countries analysis afterwards
- Training teams fully ongoing







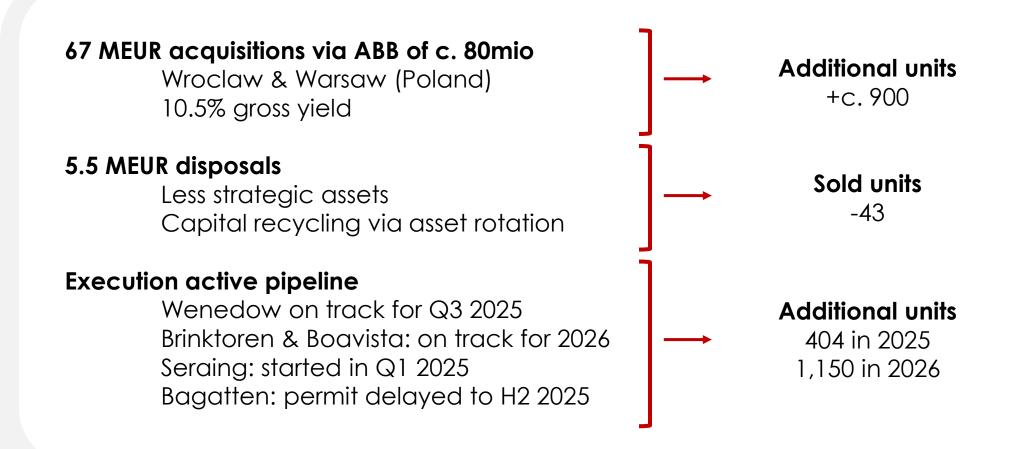
# Key figures Q1 2025



Rental growth drives valuations



# **Investment activity Q1 2025**



Investment activity drives rental growth, margins & portfolio quality



# **Active pipeline**

	Active pipeline (in execution)								
Project	Permit	Target delivery	Est. # beds/units	Est. Rental income (m€)	Est. Total cost (€m)	Cost to date (€m)	Cost to come (€m)	Est. YoC	Notes
Brinktoren (part Xior)	Yes	2026	266		93				Part Ymere (€28m) committed sale at completion-capex has been borne by Xior
Brinktoren (part Ymere)	Yes	2026	112		28				
Bagatten Ghent	H2 2025e	2026	50		6				
Trasenster Seraing	Yes	2026	302		36				
Boavista Porto	Yes	2026	532		42				
Wenedow-Warsaw	Yes	2025	404		37				
Subtotal active pipeline			1,666		242	168	74		
Subtotal active pipeline aft	er sale Ymere	9	1,554	12.9	214	168	46	6.02%	

#### Value creation: positive impact of execution active pipeline

★ 13 MEUR additional rental income with limited cost to come of 46 MEUR\*

★ No pre-letting risk

- ← LTV to remain below 50% (excl. any revaluation gains)
- ← ICR & net debt/EBITDA to further improve

Development pipeline to support earnings growth



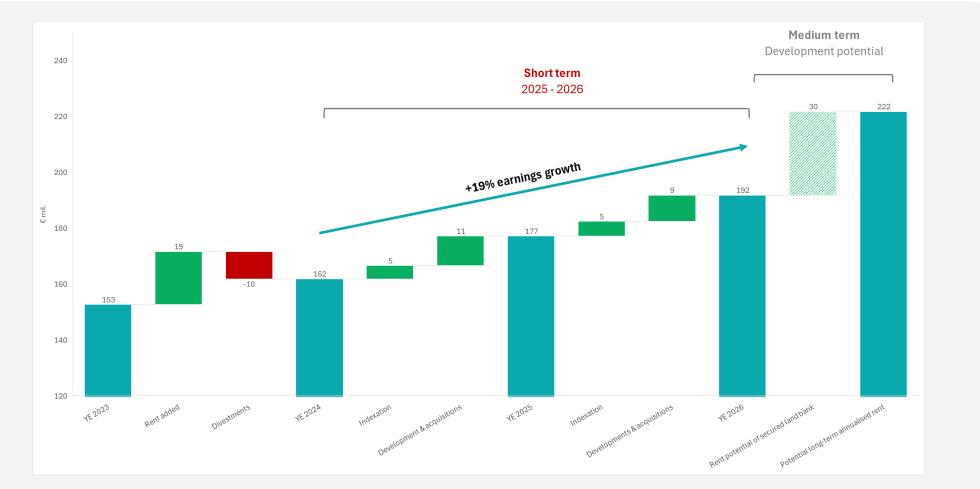
# Future pipeline: future development potential

Future development potential including extension (add-on) potential on existing sites

- Permit applications & studies ongoing
- ⇐ Construction only to start up if possible and opportune (permit, LTV to remain <50%,...)</p>
- Value enhancing: Not at risk as no pre-letting risk

	Future pipeline (in pre-execution)								
Project	Permit	Target	Est. #	Est. Rental	Est. Total	Cost to	Cost to	Est. YoC	Notes
		delivery	beds/units	income (m€)	cost (€m)	date	come		
Project A'dam area	2026e		1,200						
Bokelweg Rotterdam	Yes		350						
Karspeldreef A'dam extension	Q2 2025e		396						Extension potential on existing site: flexible timing
UEM Madrid extension	TBD		300						Extension potential on existing site: flexible timing
Annadal extension	TBD								Additional extension potential to fully let and yielding Annadal residence
Ariënsplein Enschede	TBD								Additional undeveloped part of fully let and yielding Ariënsplein residence
Roosevelt	TBD								
Place Neujean									Sold
Other	TBD								Additional redevelopment/add-on potential of existing properties
Subtotal future pipeline				> 30	TBD	266.8	TBD	Target +6.5%	
TOTAL						434.8*			Cost to date of active & future pipeline

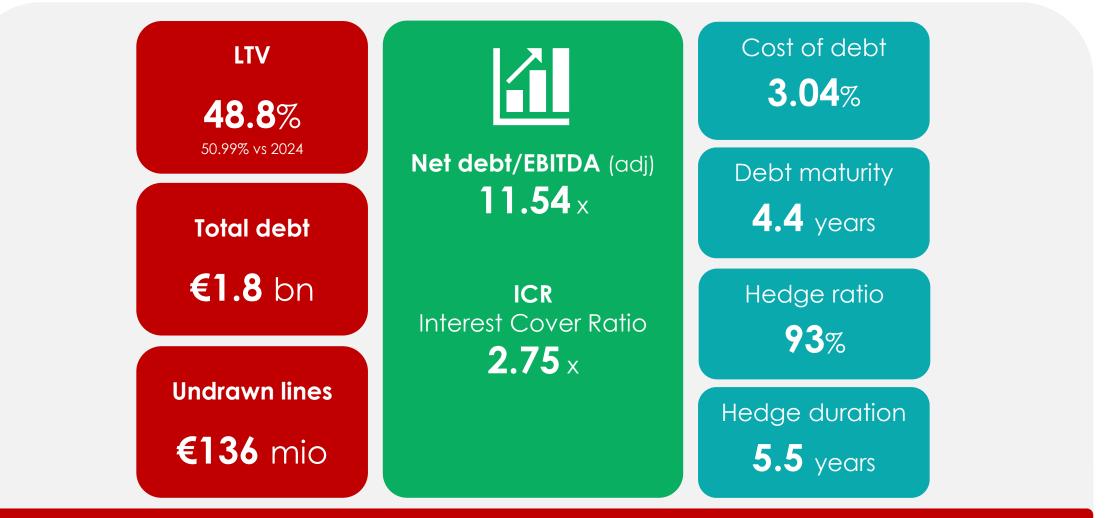
# Annualised net rent potential for future growth\*



\*This chart is not intended to be interpreted as a profit forecast or guidance. It is purely for illustrative purposes. It shows the short- and medium-term effects of indexation based on economic forecasts, the impact of committed acquisitions & developments including budgeted index assumptions and the potential of the secured landbank.



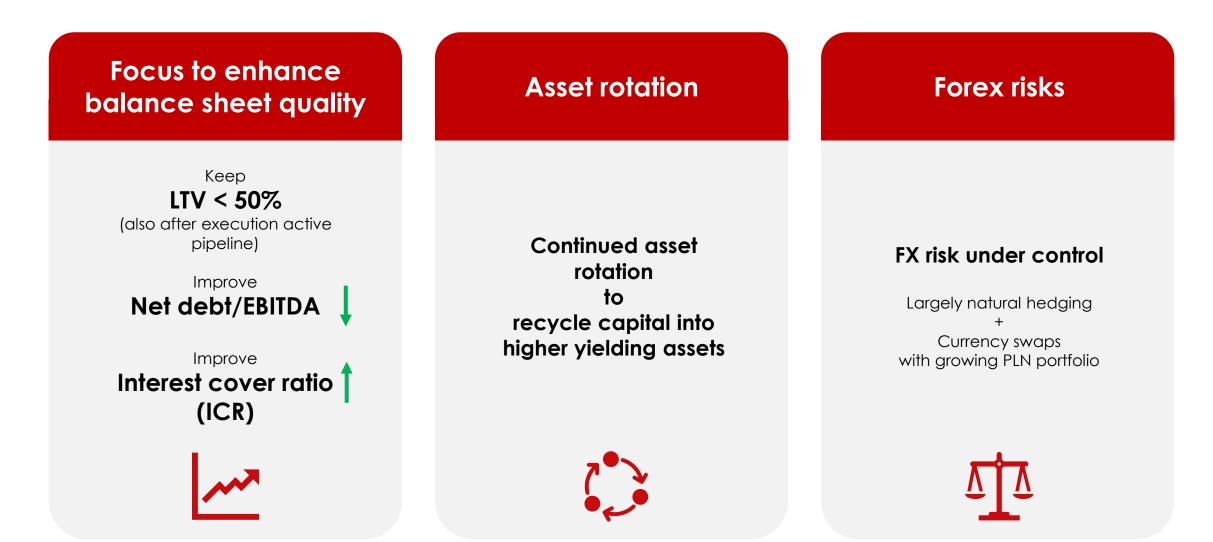
# **Balance sheet**



97% of refinancing covered for 15 months

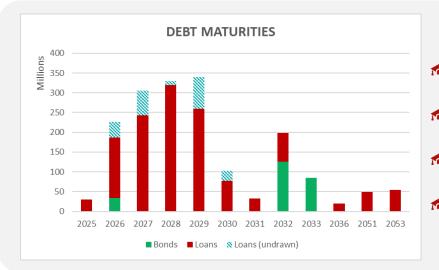


# **Balance sheet (cont.)**

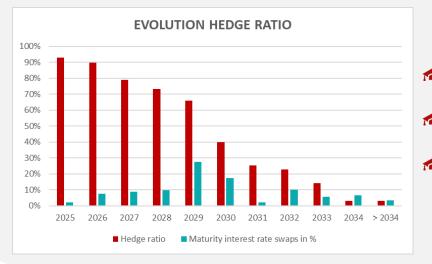




# **Financing update**



- All maturing loans until Q2 2026 largely extended or renewed
- ✤ 97% of refinancing covered for 15 months
- Well spread debt profile with 22 lenders and 4.4 years average duration
- Continued access to new lending with existing lenders



- Continued high level of hedging
- Acro hedging in place limiting the risk of higher interest rates
- Average cost of debt at 3.04% (for FY 2025 stable CoD expected)



# Outlook

# Rental growth LfL min 5%



"Proven pricing power above inflation"

#### Occupancy rate

98%



"Structural undersupply drives occupancy"

# EPS/DPS

**€2.21/€1.768** 80% payout



"Track record of sustained earnings"

# Execution active pipeline

+ 1,500 units + c. €13 mio rental income



"Secured further growth"





# ESG Update



# ESG acceleration in 2025 & further





e

**sBPR** 

GOLD

# ESG acceleration in 2025 & further

Sustainable Finance Framework "Green & Social"

- **Sustainable Finance Framework** includes green assets & social assets based on affordability, making part of the portfolio also eligible for social financing
- The total value of eligible assets increases to c. 2.2 bn EUR (per 31.12.2024)
- All existing financing can be made sustainable

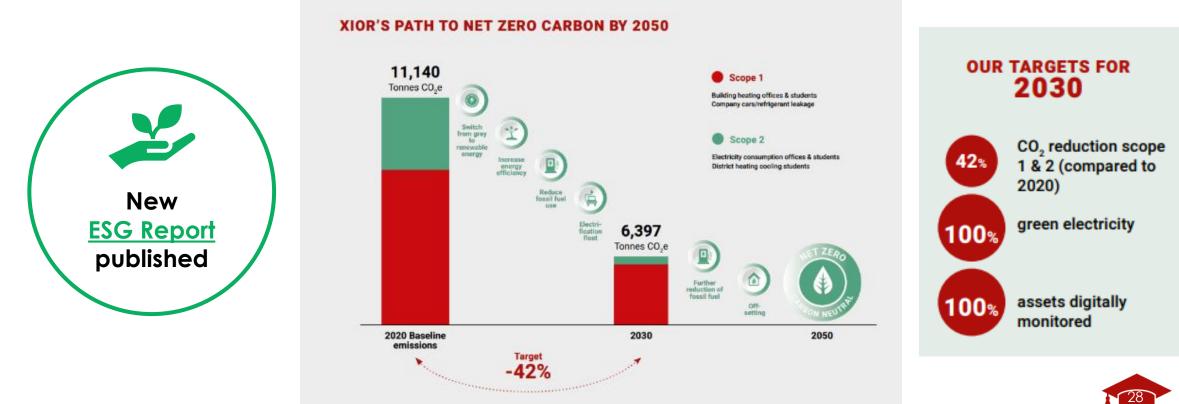




# The path to net zero carbon: SBTi targets validated

CO2 reduction targets validated by SBTi

- Target to reduce CO2 footprint (scope 1 & 2) by 42% by 2030 (versus 2020)
- **2025: Scope 3 measurement** -> new classification & new targets
- New climate plan & ESG Capex program

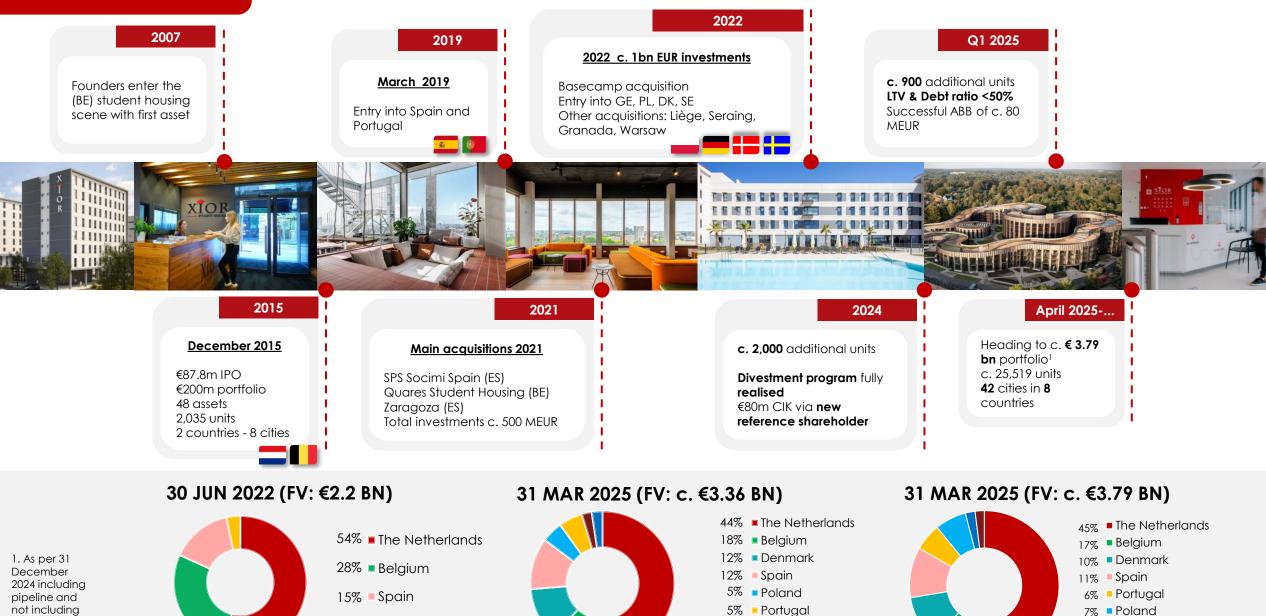




# **Appendix financials**



# Track record



not including disposals that are not fully completed.





2% Sweden

2% Germany

2% Sweden

#### 2% Germany

# Widespread undersupply

	Xior countries	UK
Total students	8.357.498	2.940.000
% International	13,7%	25,8%
CAGR (4y) tot int	1,5%*   6,1%*	4,6%   NA
% Prov. rate	16,6%*	40%
Xior Market Share	1,7%	NA

*M	*Weighted averages, based on the proportion of Xior's portfolio in each country.							
	Belgium	The Netherlands	Spain	Portugal				
#students	525.498	799.999	1.762.459	448.235				
% International	16,8%	16,0%	11,4%	17,3%				
CAGR tot   int (4y)	3,8%   5,6%	1,1%   8,5%	2,0%   7,1%	3,1%   4,4%				
% Prov. rate	8,7%	20,2%	8,3%	6,2%				
Xior Market Share	9,9%	4,0%	1,9%	6,1%				
# HEIs (ranked)	10	13	59	15				

	Poland	Germany	Denmark	Sweden
#students	1.245.153	2.868.311	248.778	459.065
% International	8,6%	16,4%	14,0%	9,4%
CAGR tot   int (4y)	0,8%   6,8%	-0,2%   3,3%	-1,2%   2,3%	1,7%   2,1%
% Prov. rate	9,8%	12,7%	32,1%	21,1%
Xior Market Share	2,2%	0,2%	2,3%	0,6%
# HEIs (ranked)	42	62	7	16

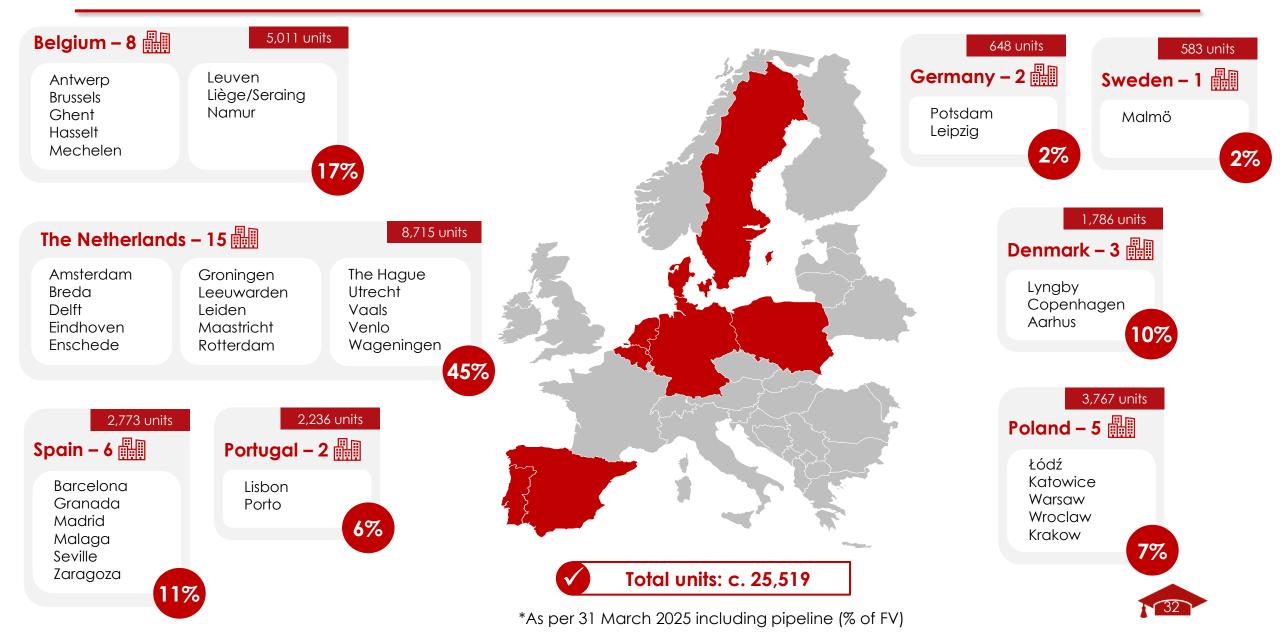
Sources: BONARD, 2025 | Statista Research Department | HESA Student records



	alard a

High demand

# **Portfolio overview\***



# Key financials 31.03.2025<sup>1</sup>

in KEUR	31/03/2025	31/03/2024
Net rental result	43,773	43,786
Property result	45,438	45,725
Operating result before result on the portfolio	28,916	30,966
Financial result (excl. variations in the fair value of financial assets and liabilities)	-8,351	-10,155
EPRA earnings – group share after correction IFRIC 21	25,155	24,543
Result on the portfolio (IAS 40)	21,765	-12,507
Revaluation of financial instruments (non-effective interest rate hedges)	4,356	6,412
Share in the result of joint ventures	0	51
Deferred taxes	-3,725	696
Net result (IFRS)	41,951	14,505
in KEUR	31/03/2025	31/12/2024
Equity – group share	1,758,564	1,633,544
Fair value of the real estate property <sup>2</sup>	3,359,473	3,314,053
Loan-to-Value (LTV)	48.80%	50.99%
Pro forma LTV (inc. cquisition Wroclaw)	49.28%	
Debt ratio (Act on Regulated Real Estate Companies) <sup>3</sup>	48.01%	50.64%
Pro forma Debt ratio(incl. acquisition Wroclaw & earn-out in equity)	48.33%	
in EUR	31/03/2025	31/03/2024
Number of shares	45,221,981	38,227,797
Weighted average number of shares	45,221,981	38,227,797
EPRA earnings per share after correction IFRIC 21	0.56	0.64
EPRA earnings per share – group share after correction IFRIC 21	0.56	0.64

1. Alternative performance measures (APMs) are measures Xior Student Housing NV uses to measure and monitor its operational performance. The European Securities and Markets Authority (ESMA) issued guidelines for the use and explanation of alternative performance measures, which came into effect on 3 July 2016. Chapter 10 of the Annual Financial Report 2024 includes the concepts Xior considers as APMs. The APMs are marked with and are accompanied by a definition, objective and reconciliation as required under the ESMA guidelines.

2. The fair value of the investment property is the investment value as determined by an independent property expert less the transaction fees (see BE-REIT Association press release dated 10 November 2016). The fair value corresponds to the carrying amount under IFRS.

3. Calculated in accordance with the Royal Decree of 13 July 2014 pursuant to the Act of 12 May 2014 on Regulated Real Estate Companies.



# NAV<sup>1</sup> - Valuation yields & Operational metrics

in EUR		31/03/2025	31/12/2024	31/12/2023	31/12/2022	31/12/2021	31/12/2020	31/12/2019	31/12/2018	31/12/2017
EPRA NAV per share – group sh	are	40.21	40.02	40.63	43.00	37.93	34.00	35.16	31.45	28.14
EPRA NTA per share		40.10	39.91	40.55	42.96	37.92	33.99	35.16	-	-
1. Calculated on the basis of the total number	of shares outstandir	ng.								
Valuation yields	31/12/2024	31/12/2023	31/12/2022	31/12/2021	31/12/2020	31/12/2019	31/12/2018	31/12/2017	31/12/2016	31/12/2015
Gross yields Belgium	5.41%	5.29%	5.07%	5.11%	5.15%	5.13%	5.10%	5.15%	5.17%	5.31%
Gross yields the Netherlands	5.67%	5.62%	5.35%	5.87%	5.89%	5.63%	5.72%	6.19%	6.54%	7.95%
NOI yields Spain	5.46%	5.62%	5.40%	5.39%	5.83%	5.27%	N/A	N/A	N/A	N/A
NOI yields Portugal	5.92%	6.13%	5.84%	6.50%	7.01%	N/A	N/A	N/A	N/A	N/A
Gross yields Poland	8.34%	8.36%	7.92%	N/A						
Gross yields Germany	6.66%	6.62%	5.96%	N/A						
Gross yields Denmark	5.28%	5.35%	5.04%	N/A						
Gross yields Sweden	6.31%	6.13%	N/A							
Valuation yields entire portfolio	5.73%	5.73%	5.40%	5.51%	5.73%	5.43%	5.52%	5.68%	5.58%	5.67%
Operational metrics		03/20	25 12/2	2024 12	2/2023	12/2022	12/2021	12/2020		
Operational margin % (property operating result/net rent	al income)	86.2	5% 84	.28% 8	36.90%	78.18%	82.18%	87.08%		
EBITDA margin		79.3	1% 77	.66% 7	7.20%	69.15%	74.07%	76.81%		

7.56%

54.43%

10.72%

56.72%

7.32%

57.93%

Overhead costs compared to net rental income

EPRA earnings %



8.12%

56.67%

9.48%

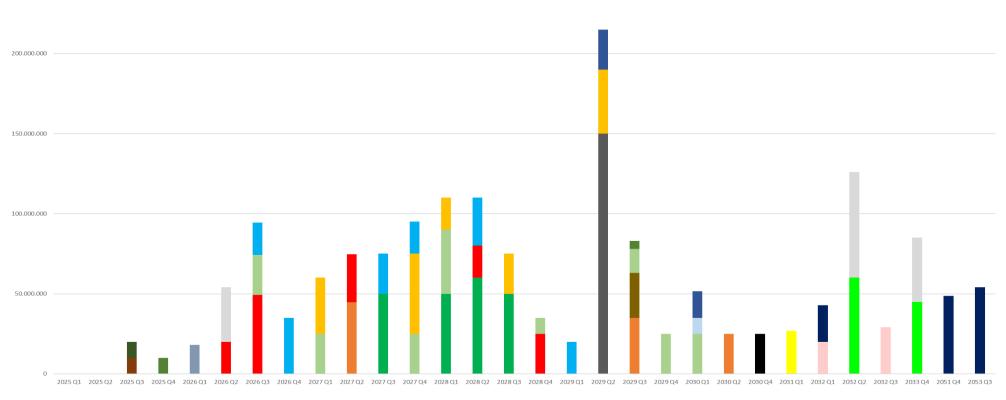
55.59%

10.36%

57.51%

# **Financing update**

#### First large maturity in Q4 2026\*



ABN Amro
Argenta
Bank of China
Bank of China
Bankue De Lux
Belfius Bank
BorP aribas Fortis
CDP/Natixis
CDP/Natixi

\* 3 small loans maturing in Q3/Q4 2025 (€30m) will not be repaid early to avoid relatively high costs

250.000.000

#### Undrawn credit lines increased to € 136m

1. The CP notes and quarterly redeemable loans are not included in the graph above as it would render the graph unreadable.



# Nomination agreements<sup>1</sup>

University	City	Location	#Units	End date
		RENT	TAL CONTRACT	
Saxion Hogescholen	Enschede	Ariënsplein	113	31/07/2026
Saxion Hogescholen	Enschede	Ariënsplein	1 (educational facility)	31/08/2027
Saxion Hogescholen	Enschede	Ariënsplein	1 (educational facility)	28/02/2029
Saxion Hogescholen	Enschede	Ariënsplein	3 (educational facility)	28/02/2025 <sup>2</sup>
Saxion Hogescholen	Enschede	Ariënsplein	1 (educational facility)	30/04/2029
Stichting Regionaal Opleidingen Centrum van Twente	Enschede	Ariënsplein	1 (educational facility)	31/03/2030
Stichting Regionaal Opleidingen Centrum van Twente	Enschede	Ariënsplein	1 (educational facility)	31/07/2030
Universiteit Maastricht	Maastricht	Vijverdalseweg	20	Undetermined
Universiteit Maastricht	Maastricht	Annadal	513	31/01/2031
Stichting Veste	Maastricht	Annadal	16	31/07/2029
Hogeschool Gent	Ghent	Campus Overwale	318	31/08/2036
Hogeschool Gent	Ghent	Campus Overwale	1 (office)	31/08/2036
Universiteit Antwerpen	Antwerp	Prince	19	31/08/2026
James Madison University	Antwerp	Rodestraat 2	16	30/06/2033
Hogeschool PXL	Hasselt	Xior PXL	34 (+ 6 large rooms)	31/08/2025 <sup>2</sup>
Hogeschool PXL	Hasselt	Xior PXL	2	31/08/2025 <sup>2</sup>
Hogeschool PXL	Hasselt	Xior PXL	1	28/02/2030
Brik	Brussels	Van Orley + Zavelput	88	15/09/2031
Université St Louis	Brussels	Ommegang	141	14/09/2026
Université Libre de Bruxelles	Brussels	Couronne	20	14/09/2025 <sup>2</sup>
EPHEC	Brussels	Alma	8	31/08/20252
KU Leuven	Leuven	Studax	292	14/10/2044

1. As per 31 December 2024

2. 1-year agreements are expected to be renewed on a yearly basis



# Nomination agreements<sup>1</sup>

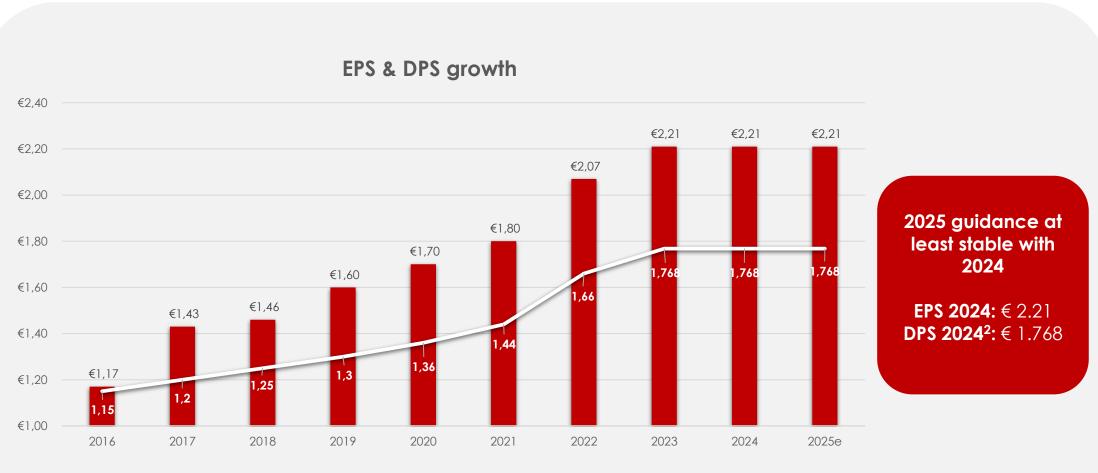
University	City	Location	#Units	End date
	NTEE CONTRACT			
Hogeschool Zuyd	Maastricht	Vijverdalseweg	35	31/07/2025 <sup>2</sup>
Hogeschool Zuyd	Maastricht	Annadal	18	31/07/2026 <sup>2</sup>
Rotterdam School of Management (RSM)	Rotterdam	Woudestein	21	31/12/2025
Hogeschool Utrecht	Utrecht	Willem Dreeslaan	50	31/03/2025 <sup>2</sup>
Navitas	Enschede	Ariënsplein	46	30/05/2026 <sup>2</sup>
Technische Universiteit Eindhoven	Eindhoven	Zernikestraat	150	30/05/2026 <sup>2</sup>
		PA	RTNERSHIPS	
Technische Universiteit Delft	Delft	Phoenixstraat	91	31/07/2025 <sup>2</sup>
Universiteit Leiden	Leiden	Verbeekstraat	c. 30	Undetermined
Erasmus Universiteit	Rotterdam	Woudestein	259	31/08/20272
Universiteit Utrecht	Utrecht	Willem Dreeslaan	84	31/07/2025 <sup>2</sup>
Universiteit Utrecht	Utrecht	Rotsoord	60	31/07/2025 <sup>2</sup>

c. 6.1% of annualized total rental income: LT leased via rental & guarantee contracts

c. 2.4 % of annualized total rental income via partnerships with universities



# Outlook EPS<sup>1</sup> & DPS<sup>2</sup>



EPRA results per share Gross dividend per share



1. EPS – group share.

2. Subject to approval AGM.

# Appendix organisation



#### Student Housing with the

factor

#### Strengths

Pure player in student housing Defensive & solid asset class Pricing power Long term owner & operator **Diversified** continental BE-REIT Full value chain in house **Sustainable** growth strategy Young portfolio Focus on earnings per share (EPS) **Cooperation** with universities & colleges Strong track record since 2007



# Market drivers

Increasing demand for student rooms

- Existing shortage
- Professionalisation of the market
- Further consolidation
- More regulations
- Higher expectations & standards from students
- Growing student population:
  - Rise in international students
  - Brexit & affordable education on the continent
  - International mobility
  - Increased access to higher education
  - Increase in ETP's (English Taught Programs)
  - Increase in average study length
  - Desire for independence & campus life



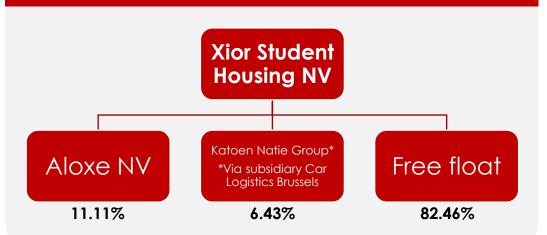
# **Group structure**

#### STRUCTURE

- Aloxe NV, the holding company held by the CEO (82%) and CFO (18%)
- Founding shareholders remain committed
- Management responsible for the implementation of the strategy and the management and growth of the portfolio
- Dutch real estate assets fiscally structured through a "vaste inrichting/établissement stable", subject to corporate income tax
- The Spanish investments are held through a SOCIMI, a Spanish REIT similar to a B-REIT
- The Portuguese, Danish, Swedish, German and Polish investments are structured via a local holding company subject to normal corporate income tax

#### XIOR STUDENT HOUSING (Public RREC)

- Limited liability company
   ("naamloze vennootschap")
- Registered office:
   Frankrijklei 64-68, 2000 Antwerp
- KBO 0547.972.794 (RPR Antwerp, Antwerp Department)
- Belgian Public REIT (BE-REIT)



Shareholder structure

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## **Xior Student Housing NV**



+32 3 257 04 89 Frankrijklei 64-68 2000 Antwerp Belgium www.xior.eu





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